



Board of Directors National General Board Meeting Agenda

Wednesday April 14, 2021

2 PM PST; 3 PM MST; 4 PM CST; 5 PM EST

Zoom Information Provided

upon registration

- | | | |
|-----------|--|--------------------------------------|
| 1) | Call to order | |
| | a. Roll call and Quorum Confirmation | Secretary Lauren Layman |
| 2) | Welcome and Acknowledgement of Guests and Speaker | President Elect Jennings |
| 3) | Continue with Meeting | |
| | a. Meeting Format – Rules | Parliamentarian PNP Cathy Kantrowitz |
| | b. Agenda Approval | President Elect Mark Jennings |
| | c. Minutes Approval | President Elect Mark Jennings |
| | d. Designation of Minutes Review Committee | President Elect Mark Jennings |
| | i. NVP2 Marie Guzman | |
| | ii. Treasurer Ellie Wade | |
| | iii. Secretary Lauren Layman | |
| 4) | Financial Reports | |
| | a. Financials will be posted on the website | Treasurer Ellie Wade |
| | b. Reports from Locals | |
| 5) | Administrative Report | Vince Valvo |
| 6) | Committee Reports | |
| | a. Bylaws and Operating Procedures | Open |
| | b. Extensions | PNP Mooney |
| | c. Membership | PNP Mooney |
| | d. Finance | Treasurer Wade |
| | e. Ethics | Open |
| | f. Nominating | PNP Mooney |
| | g. Conference | PNP Kinsman and Payton Kane |
| | h. Member Benefits | President Elect Jennings |
| | i. Publications | PNP Kantrowitz |
| | j. Education & Leadership | Paul Johnson |
| 7) | Unfinished Business | President Elect Jennings |
| 8) | New Business | President Elect Jennings |
| 9) | Announcements | President Elect Jennings |

**Next Board Meeting is the Annual Business Meeting
in Memphis 5/6/2021 at 2:00 pm cst**

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|-----|-------------------------------------|--------------------------|
| 10) | Recess to Executive Session | President Elect Jennings |
| 11) | Reconvene to General Session | President Elect Jennings |
| 12) | Adjournment | President Elect Jennings |

Not to be distributed to General Membership



NAPMW BOARD OF DIRECTORS MEETING

March 10, 2021

GENERAL SESSION MINUTES

I. CALL TO ORDER

National Board Members Present

Susan KerrNational President
Mark JenningsNational President Elect
Ellie WadeNational Treasurer
Lauren Layman.....National Secretary
Marie Guzman.....National Vice President

Parliamentarian and Administrators Present

Cathy Kantrowitz, PNPParliamentarian
Vincent Valvo, Impact.....Management Company

1. Call to order

- a. **Roll Call and Quorum Confirmation:** Following roll call a quorum was confirmed to President Susan Kerr. With notice of the meeting having been duly given, President Kerr called meeting to order at 4:01 pm Central Time.

2. Welcome and Acknowledgement of Guests

Guests

Jill Kinsman, PNP
Kay Talley
Vincent Valvo
Christy Kowalsky

Glenda Mooney, PNP
Angela Matteo
Melissa Pianin

Frances Reinhardt, PNP
Mehreen Ali
Diana Stuhaan

- a. **Roberts Rules:** Parliamentarian Kantrowitz went over the Rules of the Meeting in which business will be discussed for the February 17, 2021, Board of Directors General Meeting.
 - b. **March Agenda Approval:** The agenda is filed as presented.
 - c. **February Minutes Approval:** File as presented.
 - d. **Designation of Minutes Review Committee:**
 1. NVP Marie Guzman
 2. President Elect Mark Jennings
 3. National Secretary Lauren Layman
3. **Welcome Guest Speaker: David Luna with Mortgage Educators, discussing the new URLA loan application.**
 4. **Minutes and Financial Reports will be posted on the NAPMW Website for members to review.**
 5. **New Business:**

- a. **Speaker for April General Session:** President Kerr revealed Jen Duplessis will be the speaker for April to discuss Leadership.
- b. **Ratify Motion for Banner purchase:**

Motion Made By President Elect Jennings

"I Move to ratify the motion made which was made and passed on February 22nd 2021 motion made by and seconded by "I move that we allocate up to \$100 towards a new banner for NAPMW to use at future events"

Motion Seconded by National Secretary Layman
Motion Passes

- c. **Ratify Motion for Membership Contest:**

Motion Made By Secretary Layman

I Move to ratify the motion which was made by Secretary Layman and seconded by NVP Guzman on February 18, 2021 and passed on February 18th, 2021 "I move that the Board approve the Membership Contest Prizes for the first place Local Association as \$600 reimbursement towards travel/hotel for Conference paid by NAPMW and \$10 for each member to be donated by the National Board to a charity of the Local Association's choice AND one night stay at the Sheraton for the associate member during conference."

Motion Seconded President Elect Jennings
Motion Passes

- d. **Conference Update:** Awards Nominations are on the website. Awards will be presented at the dinner Gala on 5/6/2021.

6. ANNOUNCEMENTS:

Next Meeting: April Board of Directors Meeting

Wednesday, April 14, 2021, 2 PM PST; 3 PM MST; 4 PM CST; 5 PM EST;
Zoom Meeting to be sent out once your registration is recieved

7. **Recessed:** recessed to Executive Session at 4:56 PM Central Standard Time.
8. **Reconvene:** 5:16 PM Central Standard Time
9. **Adjourn:** President Susan Kerr at 5:17 PM Central Standard Time

Lauren Layman
NAPMW National Secretary



Date: 03/29/2021

To: NAPMW President and National Board

Committee: Member Benefits

Committee Chair(s): National Pres-Elect Mark Jennings

Overview: We're excited to offer many educational opportunities and platforms to our members this Board year, including:

- Discounted Certified Mastery of Leadership (CML) Education from \$495 to \$295 per course for NAPMW members
- 10% discount for NAPMW members for The Graduate of Mortgage Lending (GML) designation
- April 14 NAPMW General Session Guest Speaker, Jen Duplessis, bestselling author of LAUNCH – How To Take Your Business to New Heights
- Comprehensive new local President and Treasurer training

Successes: -Scheduled Leadership workshop on-site training at 2021 Annual Education Conference in Memphis, moderated by PNP Paula Berg

Challenges: -COVID 19 related communication issues
-Increase membership during Pandemic

Next steps: -Promote attendance to Annual Educational Conference May 4-7, 2021, Memphis TN